



OHIO DELEGATION BRIEFING

April 30, 2008

There is Life After BRAC





Introductions

- **Called “Ohio’s Finest Example of a Public-Private Partnership”**
 - **The Boeing Company**
 - **Bionetics**
 - **Atlantic Inertial Systems**
 - **Licking County Commissioners**
 - **City of Heath**
 - **Licking County Chamber of Commerce**
 - **Heath-Newark-Licking County Port Authority**





History

- **1954: Facility built for ground stability**
- **1962: Newark Air Force Stations opens**
 - **Guidance System Repair, Metrology Workloads**
- **1993: Base on BRAC '93 closure list**
 - **Closure gives way to privatization-in-place**
- **1996: Base closes, workloads privatized**
 - **Renamed COATC with Port Authority as owner**
- **2006: Mortgage burned, employment stable**

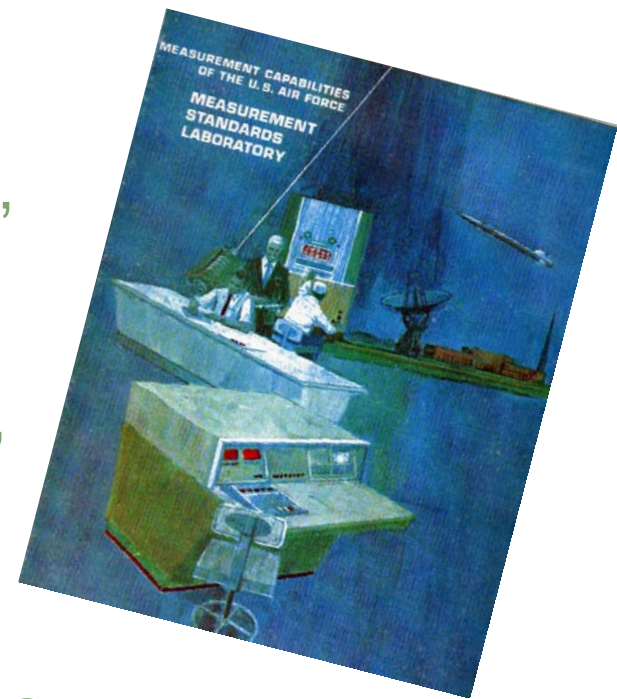


History

Over a 34-year period, Newark AFB helped our nation win the Cold War

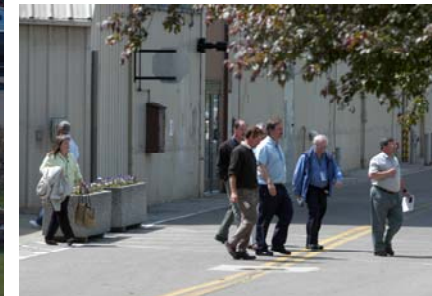
"As long as the Air Force flies, our operators and our maintainers will remember Newark as the base that kept, and the base that keeps, the planes in the air, the missiles on alert, and both on course."

- Gen. Henry Viccellio, AFMC





Central Ohio Aerospace & Technology Center TODAY





Impact

- **\$200 Million annual economic impact**
 - **Among top 5 largest aerospace & defense concentrations in Ohio**
- **905 employees, \$55 million annual payroll**
 - **Among largest tax payers in Licking County**
 - **16 different employers at “The Base”**
- **867,000 sq. ft. building space on 50 acres**
 - **Includes clean rooms, laboratories, offices**



The Boeing Company

**Supplier Base
\$4.77 Billion**





Boeing - Heath: Workloads

- **ICBM guidance systems**

- **Aircraft Navigation Systems**

**Sustainment and
O&M funding**

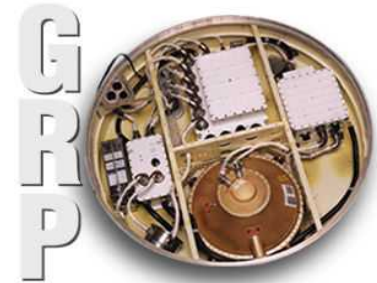
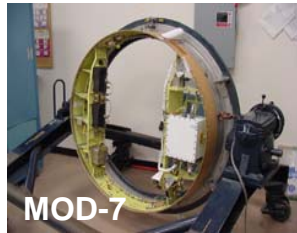
- **Navy – Electrostatically Supported Gyroscopic Navigaton**

- **Radio Frequency Electronic Support Measures (ESM) - AWACS**





Boeing: Platforms Supported





Boeing - Heath: Accomplishments

- **Employment Level for 2007 – 611**
- **Annual Revenue – Approximately \$100 million**
- **Met All product delivery schedules**
 - **ICBM Guidance Systems = 135**
 - **Aircraft Navigation Systems = 2688 (Versus a Goal of 2121)**
- **Received the James S. Cogswell Achievement Award for outstanding Industrial Security from Defense Security Service**
- **Awarded a \$20.6 million Spares contract for Antennas in support of the E-3 AWACS aircraft reconnaissance and surveillance system**
- **Obtained \$500,000 in State and Port Authority grants to help fund the construction and development of a Virtual Manufacturing Center**
- **Increased Employment levels**



HEATH - NEWARK - LICKING COUNTY
PORT AUTHORITY



Boeing - Heath: Challenges

- **Funding levels for ICBM and Aircraft repair and maintenance workloads**
- **Obtaining the right technical skills**

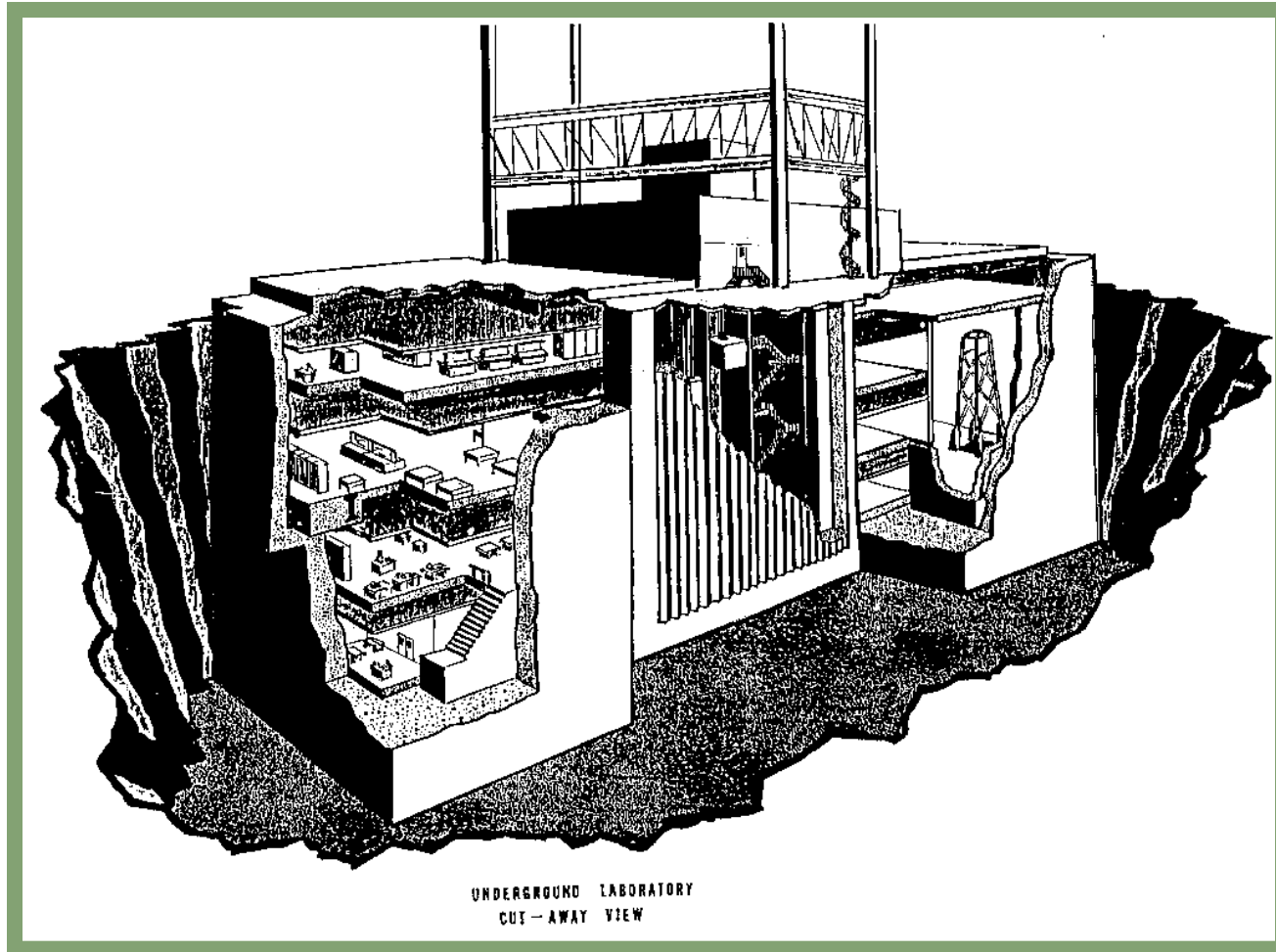


Bionetics

- **Contracted to manage Air Force Primary Standards Laboratory**
 - **Largest DoD metrology and calibration program**
 - **50+ labs, including some underground**
- **Central to AFMETCAL program**
 - **Traceability to all major Air Force aircraft and missile systems**



Bionetics: AFPSL Cutaway





Bionetics: Successes

- **In Year 8 of 20-Year Contract**
- **New NIST-developed co-conical chamber**
- **New resistance standard**
- **Growth in Foreign Military Sales**
- **Certified to accept commercial workload using government-furnished equipment**
- **Picked up some BRAC workload since 2005**



Bionetics: Challenges

- **50+ Labs are aging**
- **Workforce is aging**
- **Budget shortfalls**



Atlantic Inertial Systems

- **Engineering Services for Missile Systems**
- **Research and Development for next generation guidance**





AIS: Successes

- **Breaking News: ICBM advanced development research approved funding for FY08**
- **Conducting next generation guidance system research and development for Minuteman and space guidance applications**
 - **Converted former Base fire station in 2004**
- **Achieved major productivity measure**
 - **Mean time between failure (MTBF) rate 1500% improvement vs. rate at privatization in 1996**
- **Grown from 3 to 40+ employees since 1996**
 - **Poised to exceed 50 employees by end of 2008**



AIS: Challenges

- **FY08 Redirection of Research Funding**
 - **Breaking News: Sustaining Talent for New Start Up Effort**
- **Found alternative research placement**
- **Facility upgrades needed in future**
 - **Currently in 13 different on-site locations**



COATC in 2008

- **Boeing to open Virtual Manufacturing Center**
- **Investing \$6 million in capital improvements**
 - **New bridge/road to open up more property**
 - **Environmental remediation projects**
- **Port Authority expects fourth year in a row of flat lease rates--keeping competitive edge**
- **Modernizing security equipment to meet DoD and Homeland Security standards**



Public-Private Partnership is Key

The \$200 million economic impact of the BRAC-closed facility has been sustained. . .

. . .ranking it among the nation's finest examples of a public-private partnership.

